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COMMONWEALTH OF VIRGINIA
STATE MILK COMMISSION
MILK MARKET INFORMATION BULLETIN

Web Site: www.state.va.us/milk

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Class I Sales Analysis

The total Class I sales (excluding P/D) for August 2004, in all markets decreased by 3.38% compared with August 2003. The Eastern Virginia Market had a decrease of 3.91%, while the Southwest Virginia Market had a decrease of 4.45%, and the Western Virginia Market decreased by 2.53%. The total Class I sales for the first eight months of 2004 decreased by 2.42% compared with the corresponding period of 2003.

Total Base Assigned

State Order Plants	26,395
F. O. No. 1	20,336
F. O. No. 5	21,340
Other F. O. Plants	<u>1,367</u>
Total:	69,438

Class I Allocation

State Order Plants	25,004
F. O. No. 1	19,326
F. O. No. 5	21,136
Other F. O. Plants	<u>1,214</u>
Total:	66,680

Delivery & Shrinkage

For August 2004, there were 4 processing plants (not fully regulated by Federal Order). These plants received 33,133 thousand pounds of deliveries from baseholding producers. Of these deliveries, 75.47% were allocated to Class I, with 18.85% to Class I-A, and 5.68% allocated to Class II. Total shrinkage for the 4 State Order plants amounted to 300 thousand pounds, or approximately .92% of producer deliveries. Of the total shrinkage, 270 thousand pounds were allocated to Class II, with 9 thousand pounds and 21 thousand pounds allocated to Class I-A and Class I, respectively.

CLASS I & II PRICES
(3.5% B.F.)

	<u>08/04</u>	<u>07/04</u>	<u>08/03</u>
Eastern Mkt.	\$20.01	\$23.34	\$16.94
Southwest Mkt.	\$19.35	\$22.68	\$16.02
Western Mkt.	\$19.81	\$23.14	\$16.71
Class II All Mkts.	\$13.13	\$14.00	\$10.81
Class II B.F./Lb.	\$1.8011	\$2.0613	\$1.2584

DISTRIBUTOR'S UPDATE

For the month of August 2004, there were 75 processing general distributors, 41 sub-distributors, 36 non-processing general distributors and 3 producer general distributors licensed by the Virginia State Milk Commission. The processing general and producer general distributor count and their location are as follows:

<u>State</u>	<u>No. Distributors</u>	<u>State</u>	<u>No. Distributors</u>
Alabama	1	New York	5
California	3	North Carolina	6
Connecticut	1	Ohio	3
Florida	2	Pennsylvania	11
Illinois	1	South Carolina	2
Indiana	1	Tennessee	4
Kentucky	4	Texas	3
Maryland	5	Vermont	1
Michigan	1	Virginia	13
Minnesota	2	West Virginia	1
Missouri	1	Wisconsin	4
New Jersey	3		

PRODUCER'S UPDATE

Number of Licensed Base-Holding Producers by States

For the month of August 2004, there were 1,163 licensed producers as listed below, by states:

<u>State</u>	<u>No. Producers</u>
Delaware	9
Maryland	248
North Carolina	27
Pennsylvania	305
South Carolina	10
Virginia	547
West Virginia	16
Wisconsin	1

PRODUCTION COMPARISON

	<u>August 2004</u>	<u>August 2003</u>	<u>Increase Or (Decrease)</u>	<u>Percent</u>
Va. Baseholders:	103,200,479	100,076,307	3,124,172	3.12%
Va. Non-Baseholders:	34,493,634	30,521,124	3,972,510	13.02%
VIRGINIA TOTAL:	137,694,113	130,597,431	7,096,682	5.43%
Non-State Baseholders:	118,363,105	116,380,704	1,982,401	1.70%
GRAND TOTAL:	256,057,218	246,978,135	9,079,083	3.68%

Milk Is the Official Beverage of Virginia